



INDEPENDENT ELECTRICAL CONTRACTORS

NATIONAL 2019 ANNUAL REPORT

FOCUSED ON YOUR SUCCESS



SPENSER VILLWOCK
CEO, IEC National

2020 is set up to be another stellar year for our association and industry. The economy continues to be bullish and strong as we head into this presidential election year. IEC is working hard to continue to elevate the merit shop electrical and systems contractors in America each and every day. We have just come off of a terrific year of service to advancing our industry and we will continue to elevate our contractor members in the year ahead.

To recap, take a look at the snapshot of this past year and the time ahead:

- ⚡ We hit a 62-year historical record of 13,000 apprentices in IEC training schools across the country. This is a 77% growth in the past 5-years.
- ⚡ We launched 4 new educational programs to keep our members competitive and up to speed with titles in NEC, Leadership, New Worker orientation, and Fire Alarm.
- ⚡ We hit a record number of attendees at the National Convention in 2019, as the IEC National Convention and Expo is THE place to be.
- ⚡ In 2019, IEC National worked with local contractors in South Carolina and Middle Tennessee (Nashville area) to launch two new chapter locations. Our national network is now 51 chapters strong!
- ⚡ National rolled out IEC's digital learning portal, the CMS, to all chapters and apprenticeship students without additional fees.
- ⚡ We updated our cornerstone 4-year apprenticeship to ensure our apprentices and your businesses are getting the world-class education that IEC strives to be.
- ⚡ We launched an Emerging Leaders Committee focused on providing value for our growing talent within IEC contractor member companies.
- ⚡ Our Safety Committee will be launching a dedicated Safety Conference in 2020. 2020 will also bring about our National Instructor Conference in the summer at EATON Experience Center in Pittsburgh, in collaboration with ATP.
- ⚡ Our partners are engaged in the association in unique and customized ways that they had never been before, and we continue to innovate with them to serve our mission.
- ⚡ We have fully replenished our financial reserves and are in a solid fiscal health. We've grown 41% in last five years from a \$3.6M national association to a \$5.1M this year.
- ⚡ For the first time in history, we have an IEC contractor leading the charge of NFPA's NEC process, as Larry Ayer of Greater Cincy has taken the pole position as Chair of the Correlating Committee. And representatives of IEC in all code making panels of the NEC making certain that our merit shop voices and interests are heard.
- ⚡ On the Governmental Front, IEC was outspoken on dozens of issues that affect policy areas including labor, workforce development, safety, health care, tax, and government procurement. And IEC supported over 30 IEC-friendly candidates for federal office through our National PRIDE PAC. We've seen some movement and change from DC, and will continue to fight for our merit shop businesses each and every day.

And it doesn't stop here, in 2020 we'll continue to raise the bar. We'll continue to update our 4-year curriculum in the year ahead. We are setting up the pins to bring our members a Limited Energy/Low Voltage education program. We are working on Printreading and a Student Laboratory Manual to help chapters and students excel. We're targeting chapter growth in Nevada, Louisiana, and Michigan as key areas ripe for IEC. And we made history together as we swear in our first female President of the association, Candy Branham.

As you can see, IEC has been steadfast in our commitment to serve you, our merit shop contractor members. The future is indeed bright. Thank you for all your support and commitment to IEC. We could not do this without you and we do all of this because of you. **We are Merit Shop. We are IEC!**

2019 IEC DASHBOARD

51

Total Number of Chapters

3,504

Total Number of Members

2,035

Total Attendance at Convention

13,019

Total Number of Apprentices

17,237

Total Number of Education Materials Sold

1 PROVISIONAL CHAPTER

South Carolina

1 NEW CHAPTER

Middle Tennessee

5,169

Number of green apprentice leads received through MYEC

7,346

Plays of the Electrical Current Podcast

24%

Increase in Facebook followers from 2018 to 2019

RAISED FOR PRIDE PAC & POLITICAL EDUCATION FUND

\$77,510

PAC & PEF Receipts as of Nov 1

2020 IEC NATIONAL EXECUTIVE COMMITTEE

PRESIDENT

Candy Branham

IMMEDIATE PAST PRESIDENT

Gary Golka

SECRETARY

Troy Corrigan

TREASURER

Janet Martin

VICE PRESIDENT

Steve Humphrey, Jr

2020 IEC NATIONAL REGIONAL DIRECTORS

MIDWEST REGION

Gloria Aey | Aey Electric, Inc, Youngstown, OH
Don Hulse | Hulse Electric, Lowell, IN
Lou Schuler King's | Electric Services, Lebanon, OH

MOUNTAIN WEST REGION

Matt Parkin | EWorks Electric, Portland, OR
Mark Kredit | Kredit Electric, Inc, Manhattan, MO
Peter Farreny | Weifield Group Contracting, Denver, CO

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SOUTHEAST REGION

Kristen Williams | Penco Electrical Contractors, Inc, Hampton, GA
Cecil Leedy | LEW Electrical Services, LLC, Mulberry, FL

SOUTHWEST REGION

Tommy Monaco | Circle Electric Company, Inc, San Antonio, TX
Jerry Kent | Kent Electric Systems, Houston, TX
Barry Williams | Williams Electric, Waco, TX

CHAPTER EXECUTIVE DIRECTORS' COUNCIL

Cindy Regier | IEC, Tigard, OR

PLATINUM PARTNER REPRESENTATIVE

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