

# DISCOVER THE POWER OF IEC MEMBERSHIP

#### **ENERGIZE YOUR BUSINESS WITH IEC**

IEC is a merit shop electrical and systems contractor's trade association. Our core focus is to increase the professionalism of our industry. Through increased educational standards and training, we are dedicated to fostering a positive business climate for all IEC Contractor Members. We offer professional development opportunities, code and safety representation, emerging trends, and multiple conferences throughout the year. If you would like to *ENERGIZE YOUR BUSINESS* and help the industry grow, we encourage you to join our efforts to strengthen the electrical construction industry.

There are 51 independent chapters within the Independent Electrical Contractors Association. Each chapter works with local electrical and low voltage contractors to assist in the development of their businesses by networking with contractors just like you. We also provide a four-year apprenticeship program approved by the U.S. Department of Labor with nearly 14,000 apprentices throughout the nation. Our IEC National office offers opportunities for networking across the nation with forum groups and national meetings designed to help your business grow.

### **#WEAREIEC**

"I found being involved in my local chapter and at the National level has made me the business person I am today. As a volunteer, you think you are serving to support IEC improve the electrical industry but, serving is the best education you can get as a business person. Volunteering and attending IEC events, you are around likeminded business owners, managers and contractors who share experiences, making it easy to learn what is best for your company and grow as a business person. IEC's apprenticeship program developed me into a professional electrician, but being involved with IEC has developed me as a business professional."

TORY CORRIGAN, CORRIGAN ELECTRIC



# **MEMBERSHIP BENEFITS**



# TRAINING, MANAGEMENT EDUCATION & WORKFORCE DEVELOPMENT

- World-class, four-year Electrical Apprenticeship Program to develop qualified and productive employees. The program is registered through the U.S. Department of Labor.
- Through the apprenticeship program, up to 41 college credit hours are available through the American Council on Education.
- The <u>myelectriccarreer.com</u> website drives thousands of new workers into the electrical and systems contracting industry each year.
- Cutting-edge management education sessions at the IEC Convention & Expo and the IEC Business Summit.
- Learn with IEC webinars on the latest topics impacting electrical contracting businesses.

#### **IEC OUTREACH AND ENGAGEMENT**

- IEC forums meet across the U.S. and enable groups of noncompeting contractors to share best practices confidentially.
- Leadership development through participation on national committees allows you to provide input on IEC's strategic plan.

#### **CODE & SAFETY INFORMATION & REPRESENTATION**

- Safety Manual for all new members (a \$150 value).
- IEC represents the industry in development of the National Electrical Code (NEC); National Electrical Safety Code; NFPA 70E Electrical Safety in the Workplace, NEMA, UL, and various regional and national building code conferences.

# INDUSTRY PARTNERS & MEMBER DISCOUNT PROGRAMS

- Save money on the The Home Depot Member Incentive Program: Members receive 2% cash back on annual purchases by enrolling in this program.
- Decrease expenses on services including Enterprise Fleet Management; TSYS credit card processing; simPRO business management software, and more.

#### **COMMUNICATION TOOLS**

- Learn about merging trends through IEC Insights magazine.
- Connect with the IEC online member directory which enables members and users to locate IEC contractors, manufacturers, and suppliers.
- Receive electronic newsletters such as IECX and Capitol Connection that keep you current on industry- related issues.
- Members-only access to the IEC National Website provides valuable safety resource information and a variety of powerful tools to enhance your productivity and profitability.

#### **SPECIAL EVENTS**

- Grow your business with IEC Convention & Expo which
  provides opportunities for 1,000s of industry professionals
  to share ideas, analyze industry trends, and attend
  management & industry-related programs. Receive
  recognition for excellent work through the IEC National
  Awards programs during the Convention.
- Engage at the IEC Policy Conference (Washington, D.C.)
  which provides members with a direct voice to law makers
  on legislative and regulatory issues that affect your business
  and the greater electrical industry.
- Enhance your strength at IEC Business Summit. Engage in educational programs for electrical contractors on business strategies and economic forecasts, and take part in setting the strategic direction of IEC.

# PUBLIC RELATIONS & FEDERAL GOVERNMENT ADVOCACY

- Gain knowledge of the issues affecting the merit shop electrical contracting industry, like labor relations, workforce development, and more.
- Raise awareness of merit shop issues by participating in the Political Education Fund (PEF) and PRIDE PAC.
- Keep informed on legislative and regulatory topics that affect the merit shop industry.

# **IEC CHAPTER MAP**





- Central Alabama IEC Birmingham, Alabama
- 2. IECA of Arizona Tempe, Arizona
- 3. IEC Southern Arizona
  Tucson, Arizona
- **4. IEC Rocky Mountain** Denver, Colorado
- **5. IEC Southern Colorado**Colorado Springs, Colorado
- Western Colorado IEC Glenwood Springs, Colorado
- 7. IEC New England
  Rocky Hill, Connecticut
- 8. IEC Chesapeake
  Laurel, Maryland
- IEC Florida East Coast West Palm Beach, Florida
- **10. IEC Florida West Coast** Clearwater, Florida
- **11. IEC Atlanta** Atlanta, Georgia

- **12. IEC Georgia**Atlanta, Georgia
- **13. IEC of Idaho**Boise, Idaho
- **14. Midwest IEC**Crown Point, Indiana
- **15. IEC Greater St. Louis** Chesterfield, Missouri
- **16. Central Indiana IEC** Indianapolis, Indiana
- 17. IEC Southern Indiana Evansville
  Evansville, Indiana
- 18. IEC Kentucky & Southern Indiana Louisville, Kentucky
- **19. IEC of Greater Cincinnati** Cincinnati, Ohio
- **20. Wichita IEC**Wichita, Kansas
- **21. IEC of the Bluegrass** Lexington, Kentucky

22. IEC Dakotas

Sioux Falls, South Dakota

- **23. IEC of Central Missouri** Sedalia, Missouri
- **24. IEC of Southeast Missouri**Cape Girardeau, Missouri
- **25. IEC of Montana** Helena, Montana
- **26. New Jersey IEC**Cranford, New Jersey
- 27. Northern New Mexico IEC

Albuquerque, New Mexico

- **28. Southern New Mexico IEC**Las Cruces, New Mexico
- **29. Central Ohio AEC-IEC** Columbus, Ohio
- **30. MECA IEC of Dayton** Dayton, Ohio
- **31. IEC Western Reserve** Youngstown, Ohio

- **32. IEC Northern Ohio** Lakewood, Ohio
- **33. IEC-OKC**Oklahoma City, Oklahoma
- **34. IEC of Oregon** Tigard, Oregon
- **35. Mid-Oregon IEC** Eugene, Oregon
- **36. Central Pennsylvania IEC**Mechanicsburg,
  Pennsylvania
- 37. IEC of Northwest Pennsylvania
  - Erie, Pennsylvania
- **38. Mid-South IEC**Memphis, Tennessee
- **39. IEC Middle Tennessee**Nashville, Tennessee
- **40. CenTex IEC**Austin, Texas
- **41. El Paso IEC** El Paso, Texas

- 42. IEC Fort Worth/ Tarrant County Fort Worth, Texas
- **43. IEC Dallas** Irving, Texas
- **44. IEC of East Texas**Tyler, Texas
- **45. IEC San Antonio**San Antonio, Texas
- **46. IEC Texas Gulf Coast** Houston, Texas
- **47. IEC of the Texas Panhandle**Amarillo, Texas
- **48. Lubbock IEC**Lubbock, Texas
- **49. Rio Grande Valley IEC**Harlingen, Texas
- **50. IEC of Texas** Austin, Texas
- **51. IEC of Utah** Midvale, Utah